



### Alison Paul

Alison Paul is a freelance grant writing consultant and strategist. Alison launched her grant consulting business in 2008. Inspired to help clients fulfill their missions, she has written grants for the arts, advocacy, children, the environment, human services, social justice, and other causes. Her work includes grant writing, prospect research, assessing grant readiness, editing, and coaching/mentoring grant writers.

She has presented numerous grant-writing workshops on a wide range of topics. She is co-president of Grants Professionals of Lower Hudson (GPLH) and was previously President of the Association of Development Officers (ADO). She is the Education Chair for Impact 100 Westchester and has been a grant reviewer for Impact 100 and local and state grants. Alison teaches a grant writing class in the Community Education Department of Westchester Community College each fall. She has also assisted organizations with strategic planning, created fundraising plans, and written cases of support.

Previously, Alison was a grant writer at the Public Schools of the Tarrytowns, where she raised over \$12 million. As Executive Director of the Pelham Art Center, she was involved in all aspects of fundraising and management. She also served as Director of Education at the South Street Seaport Museum and The Hudson River Museum. She created the Tarrytown Arts Camp and co-founded MusicWorks, which provides one-on-one music lessons to lower-income students in the Public Schools of the Tarrytowns. She is a proud member of Leadership Westchester Class of 2018.



### Tonia Papke

Tonia Papke provides clients with more than thirty years of experience with domestic and international nonprofits in the areas of financial analysis and management, strategic and business planning, treasury management, and outsourced CFO services. She has worked with hundreds of businesses and non-profit organizations in the U.S., Latin America and Asia to organize financial and operational divisions and create and install accounting systems and procedures that enable rapid growth. She is a Certified Financial Planner and provides expertise in investment analysis, development of investment policies, treasury management, and retirement planning. She holds an MBA from Columbia Business School and an MS in Urban Planning from the

Columbia Graduate School of Architecture, Urban Planning, and Historic Preservation. Ms. Papke is a strong business leader, having served on several committees of the New York Partnership. She won the Dewar's "Doer Award" for Business Excellence and Community Service Leadership and the New York Chamber of Commerce and Industry Small Business Award. She served as a New York State Delegate to the White House Small Business Conference. She is a board member of Lennie Pierro Memorial Arts Foundation and Wings (a nonprofit organization that provides family planning services to women in rural Guatemala). She is a member of the Leadership Council of the Support Center for Nonprofit Management.



### Phillip G. Morton

Phillip G. Morton joined Hope's Door as Comptroller & Chief Financial Officer in 2008 after three decades of financial management experience in the non-profit and private sectors, with a focus on developing policies and procedures to improve performance and productivity. Prior to joining Hope's Door, Morton worked at Abbott House, Kaiser Permanente, Waldenbooks & James River Corporation. Phil received a Bachelor of Science in Financial Accounting and minor in Psychology from the University of New Haven and a Graduate Certificate focusing on Not for Profit Leadership from Fordham University.

He is a trusted advisor and a nonprofit supporter, which led to him being named to the Board of Directors for the Family YMCA of Tarrytown, where he is the Treasurer. Phil has also been named to Westchester County's African American Advisory Board.

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### Laurel Molloy

Laurel Molloy helps organizations increase their impact by clarifying their intended outcomes and the steps to achieve, measure, and learn from them. Since founding the training and consulting firm, Innovations Quantified (IQ), in 1999, she is proud to have partnered with hundreds of nonprofits and foundations throughout the US and internationally.

Known for her practical, client-centered approach, her mantra is it doesn't have to be complicated to be effective. Whether working with a fledgling grassroots organization or an established international one, she strives to help each client develop practices that are both meaningful and manageable, and promote ongoing learning and growth.

Laurel holds an MPA in Nonprofit Management from NYU Wagner and a BA in Sociology and Women's Studies from the College of the Holy Cross. She authored the widely-utilized instructional guidebook, *Finally - Outcome Measurement Strategies Anyone Can Understand*.