

# Advocacy and Action by Westchester's Nonprofit Organizations Amid Coronavirus

- Next Round of Federal Stimulus Funding
- Existing CARES Act Loans
- NY State Contracting
- NY State Legislative Initiatives
- Westchester County Contracting

Presenter: Jan Fisher, NPW Executive Director

**FEDERAL UPDATE: CONGRESSWOMAN NITA LOWEY**





## **NONPROFIT WESTCHESTER**

**Our Mission: To strengthen the visibility, capacity and impact of the nonprofit sector in Westchester for a more just and caring community.**

**JOIN US!**

**OUR ADVOCACY AND COLLECTIVE EFFORTS HAVE IMPACT  
WE ARE STRONGER TOGETHER**

**[www.npwestchester.org](http://www.npwestchester.org)**

## With Gratitude

- NPW Board of Directors
- NPW Member Organizations
- Government Partners
  
- Nonprofit New York
- National Council of Nonprofits
- Human Services Council
- Fiscal Management Associates
- Independent Sector



# THANK YOU TO OUR SPONSORS

## Platinum Sponsors



## Gold Sponsors



## Silver Sponsors



Morgan Stanley



# DISCLAIMER

The material presented in its entirety  
is our best understanding at the time of the presentation.

# FEDERAL UPDATE

## CONGRESSWOMAN NITA LOWEY



# NEXT ROUND OF STIMULUS FUNDING

- **Protect Mid and Large Nonprofits**
- **Nonprofit Funding**
- **Heroes Fund**

# NEXT ROUND OF STIMULUS FUNDING

- Resources for All New Yorkers
- Charitable Giving Deduction
- Insurance
- Funding for New York's Budget Deficit



# NEXT ROUND OF STIMULUS FUNDING

- **Cost of Living Equity**
- **Nonprofit 'revenue' and 'income' for loans and grants**
- **Gaps in paid sick and family leave coverage**

# Protect Mid and Large Nonprofits

- Nonprofits excluded from Main Street - particular blow to nonprofits with 500 employees that cannot access another forgivable new loan program
- Cannot apply same standard as for-profit businesses
- Operate with very thin margins
- Essential providers during the pandemic

***Lift the 500-employee cap on SBA Paycheck Protection Program Loan Eligibility***

# Nonprofit Funding and Heroes Funds

## Nonprofit Funding

- Nonprofits are in competition with small businesses
- Continuation of critical services needs to be ensured

***Provide for Exclusive Funding Stream for Nonprofits in Next Round of Stimulus Funding***

## Heroes Fund

- Nonprofit direct care staff are serving a vital, “front-line” role in the response and recovery effort

***Ensure fair compensation for their Recognize essential nonprofit workers in the COVID-19 “Heroes Fund”***

# Resources for All New Yorkers

- New York State is home to 4.4 million immigrants, who are a vital part of our state's social fabric and economy
- Recent federal actions have excluded undocumented immigrants from accessing relief and assistance

***Further relief efforts should protect all people, regardless of immigration status, including undocumented immigrants, DACA and TPS recipients, and mixed status families.***

# Charitable Giving Deduction

- Expanded “above the line” giving by \$300 for 2020 does not go far enough
- Following the 2008 recession, charitable giving dropped by \$42 billion nationally
- Our sector expects giving to decline as a result of the COVID-19 recession

***Raise the cap to \$2,000***

***Allow all taxpayers to claim the deduction on 2019 taxes (due on July 15), and afterwards through 2021.***

# Insurance

## Unemployment

- Under the CARES Act, employers who self-insure will only receive 50% reimbursement for their unemployment insurance claims
- Unless New York State provides an additional 50%.
- Before COVID-19, many nonprofits may have chosen to self-insure as the most prudent unemployment insurance option

***Expand unemployment insurance reimbursement funding to 100% for organizations that self-insure.***

## Business

- Many nonprofits have realized through COVID-19 that their insurance plans did not cover business losses related to pandemics and contagious diseases
- force majeure clauses will not cover COVID-19 related losses

***Expand insurance coverage for nonprofits that have experienced and will continue to experience losses related to COVID-19.***

# Funding for New York's Budget Deficit

- New York State is facing a \$15 billion budget deficit
- Cuts to nonprofit programs have begun

***New York's Congressional Delegation work with our state, county, and city leaders to include federal relief for our budget deficits***

***Include at least \$4 billion in economic relief for New York's nonprofits.***

# Cost of Living Equity

- Cost of living in Westchester and the NY area higher than other parts of the country
- \$511/day and \$200/day quarterly reimbursement for paid sick and family leave will not cover as much of New Yorkers' wages
- SBA 7(a) loan program thresholds do not account for cost of living
- Leave more NY employers without full loan forgiveness
- Payments to individuals in other parts of country will have more purchasing power

***Cost of living equity for future Congressional action, that accounts for the higher or lower cost of living in different regions.***



# Nonprofit 'revenue' and 'income' for loans and grants

- Nonprofit revenue and income streams are complex
- 'Products or services' provided are subsidized because they are a public benefit
- 'Fee' for products and service are not an equivalent to 'fee' of for-profit businesses
- Criteria for certain relief funds are based on a loss of 'revenue'

***Definition of revenue or income for funding eligibility should include donations, sponsorships, and grants.***

# Gaps in Paid Sick and Family Leave Coverage

- Gaps between federal, state, and local paid leave coverage
- Do not cover the full length of the virus
- Will leave out smaller employers
- Burden families quarantined or home because of school closures.

***Expand coverage for all employees, utilize an expansive definition of family, and expand f coverage for full period of COVID-19 recovery, at least around 20 days.***

# EXISTING CARES ACT LOAN PROGRAMS

## Coronavirus Aid, Relief, and Economic Security (CARES) Act

- Economic Injury Disaster Loans (EIDL)
- Paycheck Protection Program (PPP)

OUT OF MONEY FOR THIS ROUND  
BEWARE OF SCAMS

# NEW YORK STATE CONTRACTING

- **Guidance for Contracted Nonprofit Agencies**

# New York State Guidance for Contracted Nonprofit Agencies

**Certain New York State Agencies\*** will be able to amend contracts for nonprofit providers struggling to meet performance requirements because of coronavirus.

- applies to contracts awarded before March 7
- must document the impact

\*Agencies include only:

- the Office of Children and Family Services (OCFS)
- the Office of Temporary and Disability Assistance (OTDA)
- the Office of Addiction Services and Supports (OASAS)
- the Office of Mental Health (OMH)
- the Office for People with Developmental Disabilities (OPWDD)
- the State Office for the Aging (SOFA)
- the Division of Criminal Justice Services (DCJS)
- the Department of Labor (DOL)
- the Department of Health (DOH)

# New York State Guidance for Contracted Nonprofit Agencies

- [NYS WEBSITE - DIVISION OF BUDGET](#)
- [PRINTABLE PDF – PERFORMANCE REQUIREMENTS FOR FUNDING](#)

# NEW YORK STATE LEGISLATIVE INITIATIVES

- **Business Interruption Insurance Bill**
- **Small Business and Nonprofit Loan Program**

**Still not sure if the State Legislative Session will be completed**  
**There is a great deal of support for completing a session to address COVID-19 issues**



# Business Interruption Insurance Bill

- Relates to requiring certain perils be covered under business interruption insurance during the coronavirus disease
- Introduced by Assembly Member Robert C. Carroll [A10226A](#)
- Sponsored by Senator Andrew Gounardes [S08211](#)

## Current Bill Status

- In Assembly and Senate Insurance Committees

## Recommendation

- Stay Tuned – NONPROFIT NEW YORK WORKING ON THIS



# Small Business and Nonprofit Loan Program

- Establishes the coronavirus pandemic small business and not-for-profit organization loan program bill
- Not-for-profit organization with **not more than one hundred employees**
- No interest loans up to \$75,000
- Not payable until 270 days after pandemic

# Small Business and Nonprofit Loan Program

- Introduced by Assembly Member David Buchwald – Assembly Bill: [A10208](#)
- Sponsored by Senator Robert Jackson - Senate Bill [S8169](#)

## Current Bill Status

- In Assembly Banks Committee
- In Senate Committee Finance Committee

## Recommendation

[Contact and Call](#) the Governor's Office for Inclusion in the Governor's Economic Revitalization Package

# WESTCHESTER COUNTY CONTRACTING

## We Need to Hear From You

- Payments
- Modifications



**ADDITIONAL  
ITEMS**

**EXTENSION OF TIME TO FILE ANNUAL FINANCIAL REPORTS  
INCLUDING:**

- **FORM CHAR 500**
- **IRS FORM 990**
- **WHERE REQUIRED, AUDITED FINANCIAL STATEMENTS**

**Read Guidance for Charitable Nonprofit Organizations Facing the  
Challenges of the COVID-19 Pandemic**

# Fiscal Planning Amid Coronavirus and Into The Future

Fiscal Management Associates Webinar

When: Apr 23, 2020 03:00 PM Eastern Time (US and Canada)

**Topic: Tools for Building Fiscal Strength: A Guide to StrongNonprofits.org**

FMA will provide an overview of the StrongNonprofits.org website with a hands-on focus on two timely tools: A cash flow template and a revenue analysis tool.

Register in advance for this webinar:

[https://fmaonline.zoom.us/webinar/register/WN\\_zc0ytADmRJCvDB76OoNYBQ\\_](https://fmaonline.zoom.us/webinar/register/WN_zc0ytADmRJCvDB76OoNYBQ_)

**NEXT STEPS**

## REMINDERS



### New Yorkers Can Vote by Absentee Ballot for June 23 Elections

- **Online:** Voters can obtain an absentee ballot application online from State Board of Elections, in English and Spanish or Westchester County Board of Elections
- **Mail:** Voters can also request an absentee ballot by mailing a letter to their Local Board of Election postmarked between May 24 and June 16. May 24th is the earliest an absentee ballot can be requested by mail.



## Resources

### **Nonprofit Westchester**

[www.npwestchester.org](http://www.npwestchester.org), [jfisher@npwestchester.org](mailto:jfisher@npwestchester.org), 914-439-0203

### **Nonprofit New York**

[www.nonprofitnewyork.org](http://www.nonprofitnewyork.org)

### **National Council of Nonprofits**

<https://www.councilofnonprofits.org/nonprofits-and-coronavirus-covid-19>

### **Human Services Council**

<https://humanservicescouncil.org/>

### **Fiscal Management Associates**

[www.fmaonline.net](http://www.fmaonline.net)

### **Independent Sector**

<https://independentsector.org/>

## Congressional Contacts

### Senate

- **Senator Schumer's** office can be reached at (202) 224-6542 or (212) 486-4430  
[www.schumer.senate.gov/contact/email-chuck](http://www.schumer.senate.gov/contact/email-chuck)
- **Senator Gillibrand's** office can be reached at (202) 224-4451 or (212) 688-6262  
[www.gillibrand.senate.gov/contact/email-me](http://www.gillibrand.senate.gov/contact/email-me)

### House of Representatives

If you know your Member of Congress:

- **Congresswoman Lowey:** <https://lowey.house.gov/contact>
- **Congressman Engel:** <https://engel.house.gov/contact-me>
- **Congressman Maloney:** <https://seanmaloney.house.gov/contact/offices>
- If you are uncertain click [HERE](#).



# Questions

???